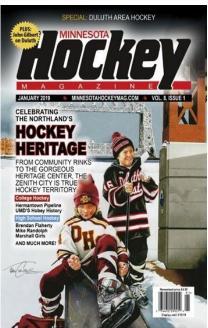


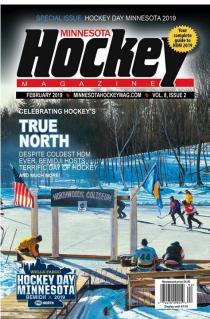


2024

# ADVERTISING AND Media Kit









Thirty three years ago, MINNESOTA HOCKEY MAGAZINE was <u>called the best hockey</u> <u>magazine in North America</u>. The core of that team is still here, and with the additional staff helping produce and distribute our content, <u>we are even better today</u>, receiving <u>the Gold medal</u> by the <u>Minnesota Media Publishing Association</u> for the best Single Topic Special Interest Magazine, along with earning a Silver and Bronze medal for our work.

At a time when others are scaling back, we are adding to our team. Our professional journalism features some of the very best writers, photographers and hockey experts in the game. Help us serve the hockey community, while we help serve you, in reaching our readers with your brand.

We are a trusted source, historically producing the Hockey Day Minnesota programs, Boys' High School Tournament Guide, along with the Minnesota North Stars program and a Da Beauty League program.

#### DO YOU WANT HELP ATTRACTING NEW CUSTOMERS?

Do you want to grow your business? WE have great demographics in the hockey market and are now looking for clients.

We can help!! LET US HELP YOU reach your goals and shoot to the top by letting us assist you in your marketing needs. Our contacts are some of the most influential people in the game. We believe we can assist you in reaching your marketing and sales goals. Let us take a shot at working with you, to put together the right plan, with the right budget that will put you literally one click away from a new customer.

#### REACHING OUR AUDIENCE THROUGH MULTIPLE PLATFORMS

Besides using an appealing 4-color glossy print for our special editions, <u>our digital</u> <u>magazine has you one click away from your next customer</u>. With targeted demographics in the hockey community, and the right call to action, you will see results with your advertising.

#### NEW IN 2024! MINNESOTA HOCKEY MAGAZINE PODCASTS and NEWSLETTER!

3 Shows Hosted by John Gilbert, Tim Kolehmainen breaking down High School Hockey, and our Marvelous Monday with Minnesota Hockey Magazine covers Weekly rinkside view of what is going on in Minnesota hockey with special guests from around the state, including our own writers.

#### DIGITAL DISTRIBUTION-SOCIAL MEDIA

We have a solid base of engaged readers with almost 20,000 social media connections. Our social media base continues to grow with over 9,500 Twitter followers, 4,500 email subscribers, over 4,400 Facebook fans, with 700+ Instagram followers, we get seen and are shared by tens of thousands. Each issue and newsletter is pushed out to the faithful readers where they can share the content with friends, extending the reach even more.

#### DISTRIBUTION OF THE PRINTED MAGAZINE

Our print product is widely distributed. Dakota News, the largest magazine distributor in the Midwest with almost 500 outlets in Minnesota, is our distributor. We also target our print to include hotels in St. Paul for our State Tourney Guide and for the 2024 Frozen Four through our sponsoring partners for our special editions. We also are found in sporting goods stores, and ice arenas, including the National Sports Center in Blaine.

#### READERSHIP

Our readership is growing. We presently reach at least 40,000 readers through our digital platforms and print.



# WHAT OTHERS SAY ABOUT

US:

Check out the magazine by clicking on the cover or hot link below.

#### ABOUT OUR SPECIAL EDITIONS MAGAZINE:

St. Cloud Special Edition - Hockey Day Minnesota 2018

"Speechless. Scott, honestly you are incredible!! You and your team completely nailed Hockey Day and the contribution it made in our community and the State of Hockey as a whole. Your magazine will serve as a permanent testament to what we accomplished together. Thank you for your passion and tireless effort. A genuine love and appreciation for the sport we love and the people who are moving it forward. Warmest personal regards."

--- Brian Schoenborn Chairman, St. Cloud Hockey Day Minnesota -- 2018

#### Stillwater Special Edition - Hockey Day Minnesota 2017

"Wow! Congratulations on this edition. It's great to see it from your idea to print, pretty cool."

— Greg Gartner Owner of Gartner Companies, February 2017 title sponsor Hockey Day Minnesota 2017 Issue — Stillwater Special Section

#### Warroad Special Edition - November 2017

"Thank you for making this happen! Scott and his team did a fabulous job! I believe this will be a piece that will further tell the Warroad Hockey Story and reach a new generation of hockey enthusiasts to carry forward the tradition into the future. Thanks again for your time and devotion to Warroad Hockey!" — Brenda Baumann Key Point Person and Gold-level Sponsor for Warroad - HOCKEYTOWN

— Brenda Baumann Key Point Person and Gold-level Sponsor for Warroad - HOCKEY IOWN USA Special Edition

#### Hockey Day Minnesota, Bemidji - 2019

"We could not have been more pleased with Minnesota Hockey Magazine and the work they did for Hockey Day Minnesota Bemidji! It was incredible to see the depth of the stories they did for our program. To have it for sale on site but also available throughout the state wherever Minnesota Hockey Magazine is sold was an added bonus. Scott and his team were a joy to work with and they did a phenomenal job. I think hands down Bemidji had the best game day program in Hockey Day history and all the credit goes to Minnesota Hockey Magazine!"

— Brian Bissonette HDM Bemidji 2019 Local Organizing
 Committee Marketing Chair

#### 2019 Da Beauty League Program

"Thank you so much Scott and Minnesota Hockey Magazine for the incredible job you did on da Beauty League programs! You worked well with our daBL staff and did an amazing job of gathering all the content and capturing the true identity of the Beauties in our league."

- Ben Hankinson octagon hockey

#### 2023 Hockey Day White Bear Program

"It was a great experience working with Scott Tiffany and his staff at Minnesota Hockey Magazine. The official HDM 23 White Bear Lake Program was professionally designed. The articles and content by their writers were exceptional. A true Keepsake for the community and all across Minnesota. Nick Guzzo – HDM23 White Bear Lake Co-Chair

#### **EVENT MARKETING**

#### **GIVING BACK TO THE GAME - Our Foundation**

Now in its 11th year, the Minnesota Hockey Magazine Foundation has sent over 350 kids throughout Minnesota and Western Wisconsin on scholarships to camps and specialized training for kids deemed in need by their associations. OUR FREE 3 DAY CLINIC FOR KIDS IN NEED started In 2018, after a camp had to close, we created our own clinic and took those kids in. With help from former NCAA Coach of the year Dean Talafous, and on ice instruction by The Players Academy. The three-day camp went so well, we have continued to provide this clinic with over 200 kids attending over the past three years. This year, we did not do the camp, but gave the proceeds to inner city hockey, including the Dinomights along with other deserving and in need programs.

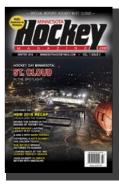
#### WHAT OTHERS SAY ABOUT OUR FOUNDATION:

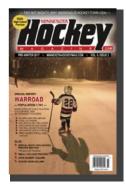
"On behalf of the Minnesota Warriors I would like to thank you for the opportunity you provided to some of our member's children. My son had a great time at the hockey camp and enjoyed his time on the ice. He even showed quite an improvement in his skating. Please consider us for any future events and always feel free to reach out to us if we can help Minnesota Hockey in any way."

 — Skip Longen, Fundraising Director Minnesota Warriors Ice Hockey

#### FROM THOSE ON SCHOLARSHIP

"I took away from camp "when things get hard, keep on going." — Hunter D "Thank you so much for providing me with a scholarship so I could go to the FCA Hockey camp." — Austin







# COMING SOON!!!

# OUR UPCOMING 2024 PUBLICATION SCHEDULE AND THE SPECIAL SECTIONS FOR PRINT AND DIGITAL ISSUES

#### Content

What you should find in every issue:

We cover every level of the game, men and women, boys and girls, from the Squirts to the Seniors, from the pros to the beginners.

Each issue, we have our best writers and photographers providing coverage on all of the games big stories, getting you the inside scoop of what is happening on and off the ice.

#### **Professional Columnists**

- John Gilbert featured column plus a weekly podcast
- Judd Zulgad General Columnist
- Tim Kolehmainen Breaks Down High School Hockey plus a weekly podcast
- Heather Rule NHL/Women's Hockey Features
- Hall of Fame Piece
- PLUS Monthly Special Editions and Content including:

#### January / February issue

- Coverage of Hockey Day Minnesota in Warroad plus the recap
- A preview of the girls' high school state tournament

#### March

• Our boys' high school state tournament guide

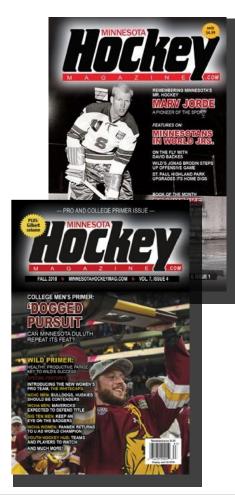
#### **April issue**

- FROZEN FOUR Tournament Guide
- Camps and clinics guide
- and more...

#### November / December issue

- Preview of the boys' and girls' high school hockey season
- and more...





# DISTRIBUTION CHANNELS Print

Copies are being set up to be delivered via Dakota News to approximately 500 retailers throughout the state. In addition, bulk drops in Arenas, Sporting Goods stores, are set up for distribution.

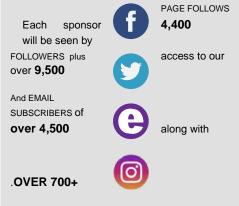
#### **Special Distribution**

For the March Issue (our boys high school state tourney guide) we have arranged all of the hotels in downtown St. Paul to distribute, with most delivering to the room.

#### **Social Media**

#### By the numbers:

Website with tens of thousands of visits and page views





Issue Description	Ads Close Artwork Due	Available Qty's Per Issue	Advertizing Level	Ad Size/Location	Single Issue Rates	Two Issue Rates	Four Issue Rates
Jan/Feb 2024 Issue	1/15/2024	1	Title	back cover	\$2,000	\$1,800	\$1,600
HDM Warroad		2	Platinum	inside back or front cover	\$1,500	\$1,350	\$1,200
Print plus Digital		1	Diamond	center spread- 2 pages	\$1,400	\$1,260	\$1,120
March 2024 Issue	2/15/2024	4	Premium	4 pages before table of contents	\$600	\$540	\$480
Boys State H/S Tourney Guide		8	Gold	Full page	\$500	\$450	\$400
Print plus Digital		10	Silver	half page	\$300	\$270	\$240
April – Frozen Four	3/15/2024	8	Bronze	quarter page	\$175	\$158	\$140
College Guide to Frozen Four		Note2: For Note 3-	details on issue Hockey Day	e issues are discounted by 10-20 e content and publish dates, see v Recap issue- Title and old by Warroad Hockey	previous page Platinum	only	
Print plus Digital							
Nov/Dec 2024 Issue	10/15/2024						
Boys/Girls High School Preview Print and Digital							

#### Print/Digital Magazine with Social Media Support

#### **Digital Magazine with Social Media Support**

Issue Description	Ads Close Artwork Due	Available Qty's Per Issue	Advertizing Level	Ad Size/Location	Single Issue Rates	Two Issue Rates
2023 High School Preview Issue (11/15/23)	10-15-23	1	Title	First Page plus 2 full pages inside	\$1,000	\$900
Digital Only						
		2	Platinum	Native Ad plus (3 pages)	\$800	\$770
		1	Diamond	Native Ad plus (2 pages)	\$600	\$540
	TBD	4	Premium	Full page before table of contents	\$400	\$360
YEAR IN REVIEW –Our BEST PHOTO'S ISSUE		8	Gold	Full page	\$250	\$225
TBD Issue (scheduled after Wild season ends)		10	Silver	half page	\$175	\$158
Digital Only		8	Bronze	quarter page	\$150	\$135

Note1: Pricing for multiple issues will be discount by 10-20%. Ask for details.

Note2: For details on issue content and publish dates, see previous page.

#### **Print/Digital Ad Specifications**

Ad Dimensions

 Full page (with bleeds) ad size is 5.5 inches width by 8.5 inches height, with 0.25 inches bleed on all sides. No text or non-bleeding images within outer 0.25 inches of the page not including bleed.

• Full page (no bleeds) ad size is 5 inches width by 8 inches height no border limit on text and non-bleeding images.

 Half-page (no bleeds) add size is 5 inches wide by 4 inches height. No border limit on text and non -bleeding images. Fonts: All files should include embedded fonts unless they are image files (jpg gif, etc.) minimum resolution of 300 DPI. Otherwise, please embed all fonts used, otherwise we will be forced to replace fonts not in our system with standard fonts. Artwork: Must be at least 300 dpi in CMYK color format to reproduce correctly.

If you are in need of creative services contact Tim by email (tim@breakdownsportsusa.com) or phone (763-258-3116) for information about our graphic design services or for assistance in submitting your advertisement. Graphic services will be billed at \$70 per hour. File Formats: TIF, JPG, PDF, EPS are acceptable. Sending files: Please email files smaller than 15MB in size. For larger files, please call (763-258-3116) for further assistance. Please send artwork to: scott@mnhockeymag.com.

Billing information: Once the artwork is received, the billing is handled through our Pay Pal account. Billing is 3/10/net 30 (3% discount if paid in full within 10 days of receipt of bill).

## **Podcast Rates & Schedule (NEW for 2024)**

3 shows Hosted by John Gilbert, Tim Kolehmainen breaking down High School hockey and a Weekly rinkside view of what is going on in Minnesota hockey with special guests from around the state, including our own writers.

Show Description	Ads Close Artwork Due	Available Qty's Per Show	Advertizing Level	Commercial Length Per Show	Single Show Rates	4 Show Rates	16 Show Rates
New for 2022 - MHM Podcasts		1	Title	Title sponsor of podcast show	\$250	\$225	\$200
Hosted by John Gilbert with College Hockey and beyond Tim Kolehmainen Breaks down High School Hockey MN Hockey Magazine presents Marvelous Monday	Oct 15 Nov 1 Nov 15	4	Gold	30 sec - sponsored content	\$100	\$90	\$80
3 Weekly shows for 16 weeks		8	Silver	30 sec commercial	\$50	\$45	\$40
Shows distributed to all social media platforms			Bronze	Mentions	\$25	\$23	\$20
Podcasts start in October, Mid-October and early November							

# Website Advertising



MinnesotaHockeyMagazine.com and Supplemental Product	ts
(rate sheet – prices valid through December 31, 2024)	

Advertising Choices	Ad size	1 month	3 months (Save 10%)	6 months (Save 20%)	12 months (Save 30%)
Banner Ad*	728 x 90 (pixels)	\$250	\$225/mo	\$200/mo	\$175/mo
Large Box Ad*	300 x 250 (pixels)	\$200	\$180/mo	\$160/mo	\$140/mo
1/2 Box Ad*	300 x 100 (pixels)	\$150	\$135/mo	\$120/mo	\$105/mo
1/4 Box Ad*	125 x 125 (pixels)	\$150	\$135/mo	\$120/mo	\$105/mo
Video Ad*	Up to 30 seconds	\$200	\$180/mo	\$160/mo	\$140/mo
Infomercial/Video Box*	Up to 4 minutes	\$200	\$180/mo	\$160/mo	\$140/mo
Social Media	4 Facebook posts /mo 4 retweets on Twitter /mo	\$200	\$180/mo	\$160/mo	\$140/mo

\*Prices include ad positions on Home and Sub Pages

Wild's Luck Runs Ou

A division of RBC Capital Markets, LLC, Member NYSE/FINRA/SIP

Hockey

F

Banner

Large Box Ads

#### Home Page Positions

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Ploneers Parade To 2A final

Rotating Banner ads are on every page including at the Post/Article level. <sup>1</sup>/<sub>4</sub> box, video and infomercial ads can be placed at Home and Sub-Page positions on request.

#### Sub-Page Positions

# <mark>New in 2024</mark>:

# Newsletter advertising (26 times a year)

Besides our magazines, podcasts and website we are adding a bi-weekly newsletter for added reach.

We know in the state of hockey things happen fast. WE are committed to provide you with the most relevant information you need to be in the know.

# Newsletter Ad rates:

Emailed to over 4500 dedicated followers plus shared on social media platforms,

### space limited to:

Advertising Choices	Ad placement	1 x	6 x's (Save 10%)	13 x's (Save 20%)	26 x's (Save 30%)
Banner Ad*	Premium Space	\$250	\$225	\$200	\$175
Large Box Ad*	Up to 5 on sides	\$200	\$180	\$160	\$140

# MEET OUR EXECUTIVE TEAM

President/Founder Scott Tiffany Sr. Vice President/GM Bill Rossini Vice President –Advertising Jonny Watkins Sr. Executive Editor Heather Rule Sr. Director- Layout and Design Tim Kolehmainen Sr. Chief Photographer/Editor Jeff Wegge Chief Photographer Rick Olson **Columnists** Heather Rule Tim Kolehmainen John Gilbert

#### Contributors

Judd Zulgad Brian Halverson Drew Cove Giles Ferrell Nate Wells Judd Zulgad

Plus more TBD

Photo Contributors Jeff Wegge, Chief Photographer Jonny Watkins Rick Olson Tim Kolehmainen

Marketing and Sales President — Scott Tiffany VP Ad Sales — Jonny Watkins Social Media — Scott Ludwig

Please send me a text or give me a call if you have any questions. Thanks for investing in us and supporting our work. We look forward to serving you to the best of our ability.

Sincerely, Scott Tiffany – President and Founder